

# PA Bankers Services Corporation Select Vendors Provide PA Bankers Members

# SAVINGS, SERVICE AND QUALITY

Vendors with the green outline provide products and services to both financial institutions and Affiliate Members.



### **ABA INSURANCE SERVICES**

Bond, D&O, P&C, Cyber Insurance and Employment Practices Liability

Patricia Williams, (216) 220-1280 pwilliams@abais.com





### Bank Performance Report

### BANK HEALTH CARE CONSORTIUM OF PA

A Unique Health Care Alternative for PA-Based Financial Institutions and Affiliate Members of the PA Bankers Association

> Wayne Whipple, (717) 255-6925 <u>wwhipple@pabankers.com</u>

### **BANK PERFORMANCE REPORT**

A Proven Tool for Improving Success Quarterly performance reports subscription available for all states; custom/historical reports upon request

> Tiffani Chambers, (717) 255-6928 tchambers@pabankers.com



### **BANKTALENTHQ**

Diversity is Essential -Find Talent in all the Right Places

Tiffani Chambers, (717) 255-6928 tchambers@pabankers.com



### **BANZAI!**

Interactive, Award-Winning Course Teaching Students Real-World Finance, No Upfront Cost

> Katie Rigby, (801) 821-9055 katie@banzai.org



### COMMONWEALTH CHARITABLE MANAGEMENT

Application and Administration of EITC Programs

Cristine Clayton, (570) 278-3800 cclayton@commonwealthcharitable.org



### **COMPLIANCE ALLIANCE**

A Family of Bank Compliance Services That Includes Compliance Alliance, Review Alliance and Virtual Compliance Officer

> Tiffani Chambers, (717) 255-6928 tchambers@pabankers.com



### **CORNERSTONE ADVISORS**

Core, Debit EFT, Card Program, Loan Origination, Bill Pay, Mobile Banking & ATM Contract Negotiation

Jennifer Wagner, (480) 425-5204 jwagner@crnrstone.com



### DELUXE CORPORATION

Check Program

Todd Wroblewski, (724) 944-5512 todd.wroblewski@deluxe.com



### **ENVIRON**

Electricity and Natural Gas Procurement Services, Utilities Management Platform

> Kathryn S. Allen, (667) 330-1161 <u>KAllen@APPIEnergy.com</u>



### **EVOLV**

Merchant Processing, Search Engine Optimization, Website Design and Social Media Management

Nellie Schlachter, (888) 311-7248x3009 nschlachter@poweredbyevolv.com



### **FINOVIFI**

AI-Powered Fraud Prevention Solutions

Chuck Diulus, (412) 979-9125 <u>cdiulus@</u> <u>inovi</u> <u>i.com</u>

Vendor selections and recommendations are made in accordance with PA Bankers Services Corporation's stated mission. It is believed that the promoted products and services merit strong consideration by PA Bankers member banks. PA Bankers Services Corporation due diligence and selection criteria should not be construed as a guarantee, as the ultimate appropriateness may vary from bank to bank. In addition, member banks are encouraged to conduct their own due diligence reviews of recommended vendors. Remuneration received by PA Bankers Services Corporation is utilized in-part to support the PA Bankers Association through contracted agreements, corporate sponsorships and overhead coverage. This financial support expands resources and strengthens the services and programs of the PA Bankers Association.



Managed Mobility, Telecom & IT

### **GRUDI**

Technology. Support. Results.

Frank Potter, (717) 585-7344 wgrudi@grudiassociates.com



### HARTMAN EXECUTIVE ADVISORS

Fractional IT and Cyber Leadership

Shea Gabrielleschi, (410) 600-3329 sgabrielleschi@hartmanadvisors.com



# INNOVATIVE FINANCING SOLUTIONS, LLC.

Your Trusted SBA/USDA Experts

Michael D. Ryan, (610) 733-9955 mryan@innovfs.net

# Investors Title

# INVESTORS TITLE INSURANCE COMPANY

Multi-Bank Owned Title Insurance Program

Karen Barnett, (419) 577-5900 <u>kbarnett@invtitle.com</u>



### **KEYTAX**

Sales & Lease Tax Reverse Author

Michael Schuenemann, (717) 421-9279 mikes@keytaxllc.com



#### KLARIVIS

Data Analytics Solution Designed by Bankers for Bankers

Amber Robinson, (603) 860-3162 amberrobinson@klarivis.com

# MARKETSCAN

### **MARKETSCAN**

Immediate Financial Impact Through Negotiations

Wayne Whipple, (717) 255-6925 wwhipple@pabankers.com



#### **NCONTRACTS**

Integrated Compliance, Vendor and Risk Management, Board Encouragement Platform

Michael Harrison, VP, Account Executive (888) 370-5552

michael.harrison@ncontracts.com



### NFP. AN AON COMPANY

BOLI, Executive Compensation and Long-Term Care

David Shoemaker, CPA/PFS, CFP® (901) 754-4924 david.shoemaker@nfp.com



### **ODP BUSINESS SOLUTIONS**

Office and banking supplies, furniture, print and copy services, promotional products and more

Tiffani Chambers, (717) 255-6928 tchambers@pabankers.com



### PAYLOCITY

HCM Solutions and Engagement Software

Lisa DeJoy, (717) 303-7663 ldejoy@paylocity.com



Preferred Derivatives Program

Jeff Mazur, (412) 762-1469 jeffrey.mazur@pnc.com

### **ASSET EXCHANGE**

Online Marketplace

Clint Miller, (205) 297-7553 clint.miller@pnc.com



### **PWCAMPBELL**

Design-Build, Branded Environments, Technology Solutions, Consulting Services

> Erin Campbell, (800) 253-7430 erin.campbell@pwcampbell.com



### THE BAKER GROUP

Asset/Liability Management Software and Services

Charles Amis, (405) 415-7231 <u>Charlie@gobaker.com</u>



### THE PLATEAU GROUP, INC.

Tailored Credit Enhancement and Debt Protection Solutions

Greg Janssen, (317) 403-0777 greg.janssen@pabankers.com



# VITU COLLATERAL MANAGEMENT SOLUTIONS, INC.

Electronic Lien and Title Program

Tiffani Chambers, (717) 255-6928 tchambers@pabankers.com



### WEBBER ADVISORS

WEBBER ADVISORS

Multiple Medical, Drug, Dental & Vision Options and EB Solutions

Brad Webber, (814) 695-8066 bwebber@lrwebber.com