



# TRAINING THE CREDIT ANALYST SEMINAR

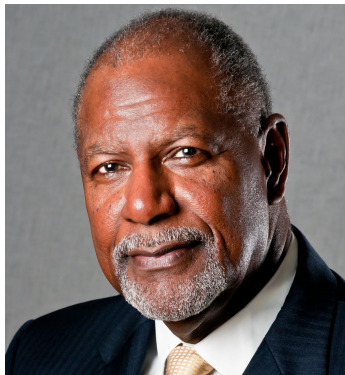
Oct. 4-5 | 8:15 a.m. - 4 p.m. | Virtual Training

Calling all credit analysts, commercial lenders, loan review officers, credit administrators, branch managers and management trainees! Join us for the Training the Credit Analyst Seminar to gain a better understanding of risk factors, learn how to identify the business activities that cause the need for cash, discover the skills needed to write better credit memos, and learn how to provide consulting services for your clients. This two-day program is designed to provide lenders and analysts the tools required to understand and use financial information provided by borrowers. This program is approved for 13 CPE credits.

## TOPICS

- Review of Accounting
- Ratio Analysis
- Borrowing Causes
- Cash Flow Analysis
- Projections

## MEET THE PRESENTER



### David Kemp

President, Bankers Management, Inc.

David has more than 30 years of management experience in consulting, training credit administration and new business development.



Members: \$675 | Affiliate Members: \$775 | Non-Members: \$1,013

**Visit [www.pabankers.com](http://www.pabankers.com) to register today.**

Jackie Catalano | [jcatalano@pabankers.com](mailto:jcatalano@pabankers.com) | (717) 255-6939