



## ADVANCED SCHOOL OF COMMERCIAL LENDING

March 29, 8:30 a.m.-4:30 p.m. | March 30, 8:30 a.m.-3:30 p.m.  
PA Bankers Training Room | Harrisburg, Pa.

Designed for experienced lenders, credit analysts, portfolio managers and credit administrative personnel, the Advanced School of Commercial Lending introduces experienced credit professionals to more timely advanced lending and portfolio management topics. The sessions will utilize case studies and exercises to demonstrate the concepts presented.

This program is approved for 13 CPE credits.

### TOPICS

- Advanced Cash Flow and Loan Structure
- Current Issues in Commercial Lending
- Responsible Commercial Real Estate (CRE) Lending
- Mitigating Tomorrow's Credit Problems Today



### MEET THE PRESENTER



**John Barrickman**  
President  
New Horizons Financial Group

John Barrickman has extensive experience in all aspects of banking, including retail banking, commercial lending, credit administration and credit training. He also served for five years as president and chief executive officer of a \$185 million financial institution. In addition, John has been a bank consultant focusing on risk management, credit process, strategic planning and all aspects of commercial lending.

Members: \$675 | Affiliate Members: \$775 | Non-Members: \$1,013

**Visit [www.pabankers.com](http://www.pabankers.com) to register today.**

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