

Gain a Greater Understanding of the Multiple Banking Disciplines

Join us for the Advanced School of Banking, a three-year program analogous to 200-, 300- and 400-level college course study. A variety of learning techniques - including lectures, small group teamwork, computer simulations, online learning, case studies, peer presentations, independent study and home extension problems (HEP) - will be used, providing you with a full curriculum to help you enhance your skills and prepare for leadership within all levels of your institution.

HOW WILL THIS SCHOOL PREPARE STUDENTS FOR THEIR BANKING FUTURES?

Graduates will be well prepared to utilize new financial services knowledge and skills. The application of these skills and knowledge will be important in assisting students in moving to the next level of their careers, while paving the road for them to become leaders at any level within their organization. Students will graduate having a greater understanding of the multiple banking disciplines and how those disciplines work together within the bank.

***While you may feel that some areas in the curriculum may not be relevant to your current position, please note that they will help you to understand the entire workings of your institution.**

WHO SHOULD ATTEND?

Suggested attendees include:

- Banking professionals seeking to increase their knowledge, skill, and personal and professional growth;
- Mid-level management from all disciplines;
- Supervisory staff;
- Graduates of any PA Bankers School; and
- Individuals entering banking from outside of the industry motivated to expand their banking knowledge and skill.

PREREQUISITES

- Marketing & Sales Experience
- Banking Experience
- Year III students are asked to attend an ALCO meeting at their bank prior to the beginning of School.

Strongly Suggested Prerequisites:

- PA Bankers School of Banking
- ABA's Principles of Banking or Banking Fundamentals, Economics for Bankers or Money & Banking



WHAT CAN I EXPECT?

1

Attend the PA Bankers Advanced School of Banking for all three years to network with other industry professionals and gain a greater understanding of the multiple banking disciplines from industry experts. **We strongly encourage you to bring a laptop, tablet or other electronic device to access all school materials, as PA Bankers will not distribute any paper materials as part of the PA Bankers Paperless Initiative.**

2

Complete the Home Extension Problem (HEP) program.

3

Receive top cumulative scores on the HEP program to be designated as an Honor Student or recipient of the Dr. Philip O Benham, Jr. Achievement Award.

CONTINUING EDUCATION

This program has been approved for the following credits: Year 1 - 36.5 CPE; Year 2 - 36.5 CPE and Year 3 - 37 CPE. It has also been submitted for CFMP, CERP & CRCM credit approval. Check www.pabankers.com for credit updates. Additionally, the American Bankers Association provides graduates of the Advanced School of Banking eligibility to apply for Stonier's Accelerated two-year program.

ESTEEMED FACULTY

Joel A. Acie

Sr. DEI Strategy, Governance & Compliance Manager
FHLBank Pittsburgh

Douglas C. Baxter

SVP, Accounting & Controls
Kish Bank

Drew An Brubaker

HR Consultant
Herbein | Mosteller HR Solutions

Jamie Card, CPA

Partner
The Bonadio Group

James J. Clarke, Ph.D.

Principal
Clarke Consulting

Laurel Cline

Vice President, Senior HR Consultant
Herbein | Mosteller HR Solutions

Eric Cook

Digital Strategist
WSI Digital

Kim Craig, CTFA

President & CEO
F.N.B.
Wealth Management Group

Benjamin T. Crowley

Senior Vice President
The Kafafian Group, Inc.

Fred Duncan

Relationship Manager
FHLBank Pittsburgh

Linda Eagle, Ph.D.

Founder & President
Global Bankers Institute

Trent Fleming

CEO
Trent Fleming Consulting

Richard A. Grafmyre, CFP

Chief Executive Officer
Penns Woods Bancorp, Inc.

Aubery Guzzo - Director, Year II

SVP & Chief Operating Officer
Mercer County State Bank

Lance E. Kessler

President
Lance Kessler & Associates

Nicholas D. Klein, CRC

EVP, Chief Risk Officer
Ephrata National Bank

Edward T. Martel, Jr.

Chief Operating Officer
Jonestown Bank and Trust

Joseph W. Major

CEO & Bank Leader
The Victory Bank

Kathryn Malesic

Chief Diversity, Equity & Inclusion Officer
FHLBank Pittsburgh

Anthony McGill

Consultant

Thomas Minichiello, III – Director, Year III

SVP, Head of Retail Banking
Kish Bank

James M. Nemecek

Compliance Anchor
Atlantic Community Bankers Bank

Patricia L. Noel

President
Talent Development Solutions

Jill A. Pursell

Senior Vice President
The Kafafian Group, Inc.

David Reed

Regional President – PA Community Market
First Commonwealth Bank

Janelle E. Rolph, MBA - Director, Year I

SVP, IT Chief Data, Lending & Risk Data
Fulton Bank

Rebecca Stapleton

Retired Banker & Owner
Rebecca Stapleton Consulting, LLC

Jami A. Theiller

Cash Management Sales Manager
First Citizens Community Bank

Gregg Wagner

Managing Director
The Kafafian Group, Inc.

Cara Woodland

Market Research Manager
eMoney Advisor

TUITION: Members: \$3,500 | Affiliate Members: \$4,000 | Non-Members: \$5,250

Visit www.pabankers.com to register today.

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