

## The Foundation on Which Successful Banking Careers Are Built

Ideal for bankers beginning their careers, the School of Banking is similar to 100-level college course study and examines the four primary areas of banking: leadership, sales and marketing, bank environment and finance.

### HOW WILL THIS SCHOOL PREPARE STUDENTS FOR THEIR BANKING FUTURES?

Upon completion of the PA Bankers School of Banking, students will:

- Possess a broad understanding of the banking industry;
- Gain fundamental skills designed to make them more effective in their daily responsibilities and decision-making; and
- Be prepared to further their education through learning opportunities, such as the PA Bankers Advanced School of Banking.

### WHO SHOULD ATTEND?

- Management trainees
- Branch managers with less than three years of banking experience
- Customer service representatives
- Employees at all levels who are newly hired from non-banking industries
- Employees wishing to expand their knowledge and further their banking careers
- Individuals who have completed AIB/ABA Certificate or Diploma programs

### PREREQUISITES

- High school diploma
- A minimum of two years of banking experience or a college degree and one year of banking experience

Strongly Suggested Prerequisites from ABA Training:

- Analyzing Financial Statements
- Banking Fundamentals
- Banking Basics
- General Accounting
- Money & Banking
- Legal Foundations in Banking



### WHAT CAN I EXPECT?

1

Complete the pre-session on understanding financial statements, which will be held two weeks before the start of the school. The pre-session will cover the Uniform Bank Performance Report, and it is highly recommended that students meet with the bank's CFO prior to the session.

2

Attend the PA Bankers School of Banking to network with other industry professionals, learn foundational banking skills from industry experts, and become familiar with other areas of the bank. **We strongly encourage you to bring a laptop, tablet or other electronic device to access all school materials, as PA Bankers will not distribute any paper materials as part of the PA Bankers Paperless Initiative.**

3

Take the post-school online exam within two weeks of completing the school to receive a certificate of completion. Receive top exam scores to be designated as an honor student.

## CONTINUING EDUCATION

This program has been submitted to the ABA Professional Certification for CAFP, CRCM, CFMP and CERP credit approval. This program is approved for 35 CPE credits.

Check [www.pabankers.com](http://www.pabankers.com) for credit updates.

## ESTEEMED FACULTY

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**TUITION:** Members: \$3,000 | Affiliate Members: \$3,500 | Non-Members: \$4,500

**Visit [www.pabankers.com](http://www.pabankers.com) to register today.**

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