2027 School of Banking

June 6-10, 2027

Penn Stater Conference Center ● State College

Director: Peter Ort

Assistant Director:

Time	Sunday, June 6 Bank Logo	Monday, June 7 Team Jersey	Tuesday, June 8 Hawaiian/Floral	Wednesday, June 9 Patriotic	Thursday, June 10
8:00		8:00 - 8:55 **Economics 101**	8:00 - 9:15 **Marketing 101**	8:00 - 10:00 **Commercial Lending at Community Banks**	8:00 - 9:30 **Financial Svcs. Speed Round**
8:15					
8:30					
8:45					
9:00		9:00 - 10:00 **Presentations Made Easy** *Pat Noel*			
9:15			Break		
9:30			9:30 - 11:00 **Intro to Treasury Management w/Case Study**		9:35 - 10:30 **Navigating Your Banking Career**
9:45					
10:00		Break		Break	
10:15		10:15 - Noon **Intro to Bank Financial Statements**		10:15 - 11:15 **Deposit Operations**	
10:30					Break
10:45					10:45 - Noon **ROI Presentations**
11:00			Break		
11:15			11:15 - 12:15 **Overview of Consumer Lending**	11:15 - 12:15 **Branch Operations**	
11:30					
11:45					
Noon	**STUDENTS ARRIVE @12:45**	Lunch			**Wrap-Up & Adjournment w/boxed lunch**
12:15			Lunch	Lunch	
12:30					
12:45	12:45 - 1:15 **Registration**				
1:00		1:00 - 2:30			
1:15	1:15 - 1:45 **Orientation & ROI Intro**		1:15 - 3:15 **Leadership 101 & Empathy in the Workplace**	1:15 - 3:15 **Technology's Role in Banking Today**	
1:30		**Asset/Liability Management**			
1:45	1:45 - 2:45 **Leading Teams**				
2:00					
2:15					
2:30		Break			
2:45	Break	2:45 - 4:00 **Fraud/ERM**			
3:00	3:00 - 4:30 **The Banking System & Role of the Federal Reserve**				
3:15			Break	Break	
3:30			3:30 - 4:25 **Compliance Overview**	3:30 - 5:30 **Relationship Sales**	
3:45					
4:00		Break			
4:15		4:15 - 5:30			
4:30	4:30 **Room Check-In**	**Loan Operations**	4:30 - 5:30 **BSA/AML Overview**		
4:45					
5:00					
5:15					
5:30	**Dinner on your Own**	5:30 - 6:00 **Wrap-Up & Exam Review**	5:30 - 6:00 **Wrap-Up & Exam Review**	5:30 - 6:00 **Wrap-Up & Exam Review**	
5:45					
6:00		6:00 - 7:15 **Welcome BBQ w/Commercial Lending**	**Dinner on your Own**	**Dinner on your Own**	
6:15					**schedule subject to change*
6:30					
6:45					
7:00					11/5/2026
7:15					