

# DEAR FELLOW BANKERS

Once again, Pennsylvania is on the national stage as the balance of power in the U.S. Senate will be decided by the Commonwealth's voters.

From my seat in Williamsport, the national mood has not changed from last year at this time. No matter the party, it is our job to support candidates who support the ideals of the banking community.

This year, the PaBPAC (Pennsylvania Bankers Public Affairs Committee) Board of Directors has set a goal of \$415,000. This support will go towards supporting pro-banking and pro-business candidates for public office. A member of the PaBPAC Board of Directors will be contacting you in the coming weeks, asking you to run an internal solicitation campaign. It's easy to get caught up in the politics. But, I ask you to consider the banking industry – your industry.

What can you do to help elect candidates that support your career and the environment in which you work? The answer is easy: contribute to PaBPAC.

Much of the attention these days is at a national level - from the Presidency, our open U.S. Senate seat and Congress. But, remember that all politics is local. When you see your local state legislators, tell them the story of your bank. When you see your Members of Congress, tell them your success with PPP loans and how many people you helped.

If you have any questions about running a PaBPAC Campaign, or want to know who PaBPAC contributes to, please contact Erin Kanter, [ekanter@pabankers.com](mailto:ekanter@pabankers.com).

Thank you for your support of PaBPAC.

Sincerely,



Philip H. Johnson  
2021-22 PaBPAC Chairman  
Regional President, M&T Bank  
Wilkes-Barre, Pa.